

Product Highlight Sheet



academix

A special offer of Axelerator packaged with Bright Rider Plus

This is not a deposit product. Earnings are not assured and principal amount invested is exposed to risk of loss. This product cannot be sold to you unless its benefits and risks have been thoroughly explained. If you do not fully understand this product, do not purchase or invest in it.

This Product Highlight Sheet only highlights the key features and risks of this variable life insurance product. Investors are advised to request, read and understand the disclosure document before deciding to invest.

1. What are you investing in and who are you investing with?

Academix is a **regular-pay** variable life insurance product where a portion of the premiums, net of the company's charges, is invested into the client's choice of investment funds. For Academix, the following investments funds are available:

| Fund Name | Currency | Fund Type | Fund Inception | Fund Manager/Custodian |
|--------------------------------|-----------------|--------------|----------------|---|
| Wealth Bond Fund | Philippine Peso | Bond | 09/09/2004 | Metrobank Trust Banking Group/Citibank N.A. |
| Wealth Balanced Fund | Philippine Peso | Balanced | 09/09/2004 | Metrobank Trust Banking Group/Citibank N.A. |
| Wealth Equity Fund | Philippine Peso | Equity | 4/06/2006 | Metrobank Trust Banking Group/Citibank N.A. |
| Opportunity Fund | Philippine Peso | Equity | 08/27/2009 | Metrobank Trust Banking Group/Citibank N.A. |
| Chinese Tycoon Fund | Philippine Peso | Equity | 12/01/2011 | Metrobank Trust Banking Group/Citibank N.A. |
| Spanish American Legacy Fund | Philippine Peso | Equity | 12/01/2011 | Metrobank Trust Banking Group/Citibank N.A. |
| Philippine Peso Liquidity Fund | Philippine Peso | Money Market | 05/08/2008 | Metrobank Trust Banking Group/Citibank N.A. |

You may refer to the Academix Product Proposal for details on the product features and benefits and investment funds objectives.

2. What are the key risks of this investment?

General Note: Investment in the funds does not provide guaranteed returns even if invested in Government Securities and High-Grade Prime Investment Outlets. Your principal and earnings from investment in the fund can be lost in whole or in part when the NAVPU at the time of redemption is lower than the NAVPU at the time of contribution. Gains from investment is realized when the NAVPU at the time of redemption is higher than the NAVPU at the time of contribution.

- **Market/Price Risk** – The risk of a decline in the value of a security or a portfolio. There is a possibility that an investor will experience losses due to changes in market prices of securities.
- **Interest Rate Risk** – The risk that an investment's value will change due to a change in the absolute level of interest rates, in the spread between two rates, in the shape of the yield curve or in any other interest rate relationship. There is a possibility that an investor will experience losses due to changes in interest rates.
- **Credit Risk/Default Risk** – The risk of loss of principal or loss of a financial reward stemming from a borrower's failure to repay a loan or otherwise meet a contractual obligation. This inability of the borrower to make good on its financial obligations may have resulted from adverse changes in its financial condition, thus, lowering credit quality of the security, and consequently lowering the price (market/price risk) which contributes to the difficulty in selling such security. It also includes risk of a counterparty (a party the Fund Manager trades with) defaulting on a contract to deliver its obligation either in cash or securities.

- Liquidity Risk – The risk stemming from the lack of marketability of an investment that cannot be bought or sold (convert back to cash) quickly enough to prevent or minimize a loss.
- Foreign Exchange Risk – The risk of an investment's value changing due to changes in currency exchange rates.
- Reinvestment Risk – The risk associated with the possibility of having lower returns or earnings when maturing funds or the interest earnings of funds are reinvested.
- Country Risk – A collection of risks associated with investing in a foreign country. These risks include political risk, exchange rate risk, economic risk, sovereign risk and transfer risk, which is the risk of capital being locked up or frozen by government action. Country risk varies from one country to the next. Some countries have high enough risk to discourage much foreign investment.
- Mis-selling Risk – The risk that a salesperson misrepresents or misleads an investor about the characteristics of a product or service.
- Other Risks – other potential risks not enumerated that might affect trade transactions and value of the fund.

3. What are the fees and charges for this investment?

Payable by You directly:

You will need to pay the following fees and charges from the Premiums and Account Value:

| | | |
|---|---|-------------------------|
| Premium Charge | Policy Year | Premium Charge |
| | 1-3 | 35% |
| | 4+ | 0% |
| A two percent (2%) Premium Charge is applied on all Regular and Lump Sum Top-up Premiums. | | |
| Bid-Offer Spread (the difference between the bid price and the offer price of the fund) | 5% | |
| Cost of Insurance Charge | Cost of Insurance Charge is the charge for providing insurance coverage, including coverage for Riders. COI is based on the Insured's attained age and other insurance factors. Cost of Insurance Charge is deducted monthly from the product's Account Value. | |
| Surrender Charge (equal to the amount withdrawn multiplied by a Surrender Factor as follows) | Policy Year | Surrender Factor |
| | 1 | 100% |
| | 2 | 100% |
| | 3 | 25% |
| | 4 | 10% |
| | 5 | 5% |
| | 6+ | 0% |
| Note that Lump-sum Top-ups and Regular Top-ups are also subject to Surrender Charge starting on First Policy Year | | |
| Administration Charge | Php1,200 per year, deducted monthly from the product's Account Value. | |
| Switching Fee (We reserve the right to change the switching fee by giving one (1) month prior written notice) | 1% Bid-Offer Spread applicable only after the 8th switch in a policy year | |

Payable by the Fund from invested proceeds:

Asset Management Charge (AMC) is deducted in the calculation of the net asset value of each Investment Fund. AMC may differ per investment fund.

You may refer to the Academix Product Proposal and Policy Contract for details on the fees and charges.

4. How often are valuations available?

Fund prices are published every Tuesday in the Business Section of the Philippine Star.
Fund prices are also updated daily in our website www.axa.com.ph

5. How can you exit from this investment and what are the risks and costs in doing so?

You may apply to withdraw the product's Account Value (wholly or partially) by submitting to AXA, a written redemption request and together with such other documents as may be required. You may access the forms via:

Partial Withdrawal form: <https://www.axa.com.ph/Forms/ApplicationForInvestmentLinkedPolicyFundRedemptionForm.pdf>

Full Withdrawal form: <https://www.axa.com.ph/Forms/PolicySurrenderFullWithdrawalApplicationForm.pdf>

Corresponding surrender charges will be applied, depending on the policy year when the surrender transaction occurs.

The following table illustrates the amount of redemption proceeds you will receive based on a redemption of 10,000 Units* and a notional redemption price (bid price) of PhP20.14:

| Number of Units Redeemed | Bid Price | Gross Withdrawal Amount | Surrender Charge (if on withdrawal on 5th policy year) | Net Withdrawal Amount |
|--------------------------|-----------|---------------------------------|--|--|
| 10,000 | 20.14 | $10,000 \times 20.14 = 201,400$ | $5\% \times 201,400 = 10,070$ | $201,400 - 10,070 = \text{PhP}191,330$ |

Your policy may also terminate in the event that the available fund values are no longer sufficient to cover for the applicable policy charges. In this case, you may reinstate your policy within 3 years for as long as the policy's fund value has not been fully withdrawn, the reinstatement documents have been submitted, and the necessary charges fully paid.

**An example only*

6. How do you contact us?

If you have questions, please call **AXA Philippines Customer Care Hotline at Tel. No. (02) 5815-292 or (02) 3231-292.**

Our home office address and email address are also shown below:

AXA Philippines

34/F GT Tower International
6813 Ayala Avenue corner H.V. dela Costa Street
Makati City, Philippines 1227
Email: Customer.Service@axa.com.ph

7. What other important information should you know before you invest?

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THIS FINANCIAL PRODUCT OF AXA PHILIPPINES IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORPORATION (PDIC) AND IS NOT GUARANTEED BY METROBANK OR PSBANK.